

ABI Group: Making space work for 20 years and counting

'Our success stems from our customers, our people'

Business couldn't be better for Advanced Business Interiors and its sister business, Advanced Business Imaging, but the management team is quick to credit the group's success to its dedicated staff, its loyal customers and constant vigilance at the helm.

"ABI Group is an Ottawa success story that continues to enjoy brisk business in this tough economy," says President Bill Toutant. "But we wouldn't command this leadership position without the commitment and professionalism of our staff and the patronage of our customers."

This humble sentiment is shared by Toutant's colleagues – Senior Vice-President David Asselin, Vice-President Mike Allen and Vice-President/General Manager Joel DiBartolo.

Advanced Business Interiors sums up what it does in three simple words: Make Space Work. From a single chair to full-scale office systems, Advanced Business Interiors does it all for offices of any size in the government, business, educational and healthcare markets.

The office interiors division is comple-

mented by Advanced Business Imaging, to create a complete, one-stop shop for customers. Advanced Business Imaging supplies and services everything from copiers, printers and document storage devices, to shredding and mailing solutions, all backed by local service and support.

With both businesses, ABI Group's mandate is to help its customers make the right investment in the right products from top manufacturers to fit their current and future needs. The ABI team guides customers through the entire process, from computer-aided design, project management, delivery, installation and repair, to rental,

storage and leasing options. ABI Group operates from an impressive 75,000-square-foot showroom and warehouse on St. Laurent Boulevard, and also has a location serving the Kingston area.

ABI was on the leading edge of the environmental sustainability trend, having opened a full remanufacturing facility in the mid-1990s. This gives customers a lower cost option while also helping to preserve the environment. A true win/win!

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For a free office assessment, call 1-613-738-1003. For more information on Advanced Business Interiors, please visit www.makespacework.com. For Advanced Business Imaging, visit www.advancedbusinessimaging.com.